

**From:** Lamb, Michael [Michael.Lamb@city.pittsburgh.pa.us]  
**Sent:** Friday, January 29, 2010 4:48 PM  
**To:** Half, Chuck; ANDERSON, DOUGLAS; Lyons, Nick  
**CC:** Kunka, Scott; Zober, Yarone; Stern, Howard  
**Subject:** RE: Functional Description of JDEdwards Contract Items - 2-pages from Oracle

Chuck,

My understanding is that the pricing we received was based on a bundle of modules so removing certain modules may have no impact on price. I have not reviewed any detailed explanation of the various products other than what you have forwarded but it seems to me that many of the functional areas you are questioning will provide benefit in the near future if not the immediate future.

For example, the report completed for this office by Binkley and Kanavy showed serious deficiencies in how we treat and account for fixed assets. CAM may be the tool we need to rectify that. We have major lapses in our inventory control. We need to automate our contract, invoicing and approval processes. We have frequent issues with contractors over retainage. We have a tenant in the Strip who has not paid rent in the last year and a half.

Some of these modules appear to deal with those kinds of issues.

Also, it is unclear which modules are reliant on or support other modules.

I appreciate your delving into this but I think we should talk to the Oracle implementation people before we write off a module that might be helpful or even necessary to functions we are hoping to automate or improve.

I certainly support your efforts to insure we receive the modules that would be most productive for the City and to add or subtract from the package being purchased. But, this clearly needs additional discussion before we start telling the vendor that we don't need this or that.

Thanks.

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-----Original Message-----

**From:** Half, Chuck  
**Sent:** Friday, January 29, 2010 3:48 PM  
**To:** ANDERSON, DOUGLAS; Lamb, Michael; Lyons, Nick  
**Cc:** Kunka, Scott; Zober, Yarone; Stern, Howard  
**Subject:** Functional Description of JDEdwards Contract Items - 2-pages from Oracle

Michael, Doug, and Nick –

Why are we acquiring seven (7) of these functional areas listed on the 2-page attachment? I am not sure that during the next five (5) years the City (or any collaborating municipal agencies) would derive any benefits from the following modules:

1. Inventory
2. Capital Asset Management - CAM
3. Operational Sourcing
4. Buyer Workspace
5. Project Costing
6. Professional Government Contracting Accounting - PGCA
7. Supplier Self Service – SSS
8. Financial Management Compliance Console – FMCC
9. Real Estate

However, I project immediate day-to-day cost saving benefits for the City with the addition of:

1. JD Edwards World **Planning and Budgeting** accelerates the budgeting and forecasting process by leveraging existing financial data in your general ledger to create budgets and forecasts to:
  - Save spreadsheet manipulation employee time and ensure more realistic budget projections by letting your managers input projections electronically
  - Maintain as many budgets as needed for meaningful performance evaluation
  - Track actuals against requested, approved, final, or other user-defined budgets, at any level of detail
  - Identify potential problem areas quickly by viewing actual-versus-budget comparisons.
2. Oracle Business Intelligence Edition for JDEdwards is a complete, integrated **Performance Measurement** system with proven prebuilt, simple performance measurement report building tools, including JDE Interactive Dashboards, Oracle BI Publisher for highly formatted reporting, and Oracle Answers for government sector ad hoc reporting and analysis.

### ***Chuck Half***

Manager - PittMAPS  
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Some interesting 2009 data trends and information can be found at:  
<http://www.city.pittsburgh.pa.us/mayor/html/pittmaps.html>

**From:** Half, Chuck [Chuck.Half@city.pittsburgh.pa.us]  
**Sent:** Monday, April 19, 2010 6:07 PM  
**To:** Kunka, Scott; Lyons, Nick; Lamb, Michael; ANDERSON, DOUGLAS; Griser, Amy B.; Flynn, James; McKenzie, Kathleen K.; Tumolo, Guy; Voytovich, Steven; Conlon, Patrick J.  
**CC:** hsciortino@comcast.net; James Garrett; Stern, Howard; Patterson, Robert F.; Schlosberg, Yvonne  
**Subject:** Minor Changes to County's Edits to DLT Solutions Agreement  
**Attachments:** DLT Solutions Agreement\_County\_v3.docx

Thank you for the detailed review. After discussions internally and with HenryS, representing the Commonwealth, the attached agreement includes "acceptance" of all of the County's suggested tracking changes except for what are in "blue" as either additions or deletions. The primary changes relate to:

1. the City being added as a co-owner to the County, who is the current license holder
2. the deletions / additions to licenses list in section A to accurately reflect what we purchase is what we will actually use, maintain, and re-invest quarterly to support irrespective of the Oracle / DLT Solutions price within, or revised during negotiations, to this agreement
3. the quarterly payments for recurring support/upgrades after year 1.

The law firm of Reed Smith will be reviewing this agreement, and a companion City/County Intergovernmental Shared Services Agreement so that the Commonwealth ensures a sustainable regional contract with Oracle.

***Chuck Half***

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Pittsburgh Stimulus Tracker: <http://www.city.pittsburgh.pa.us/mayor/html/stimulus.html>