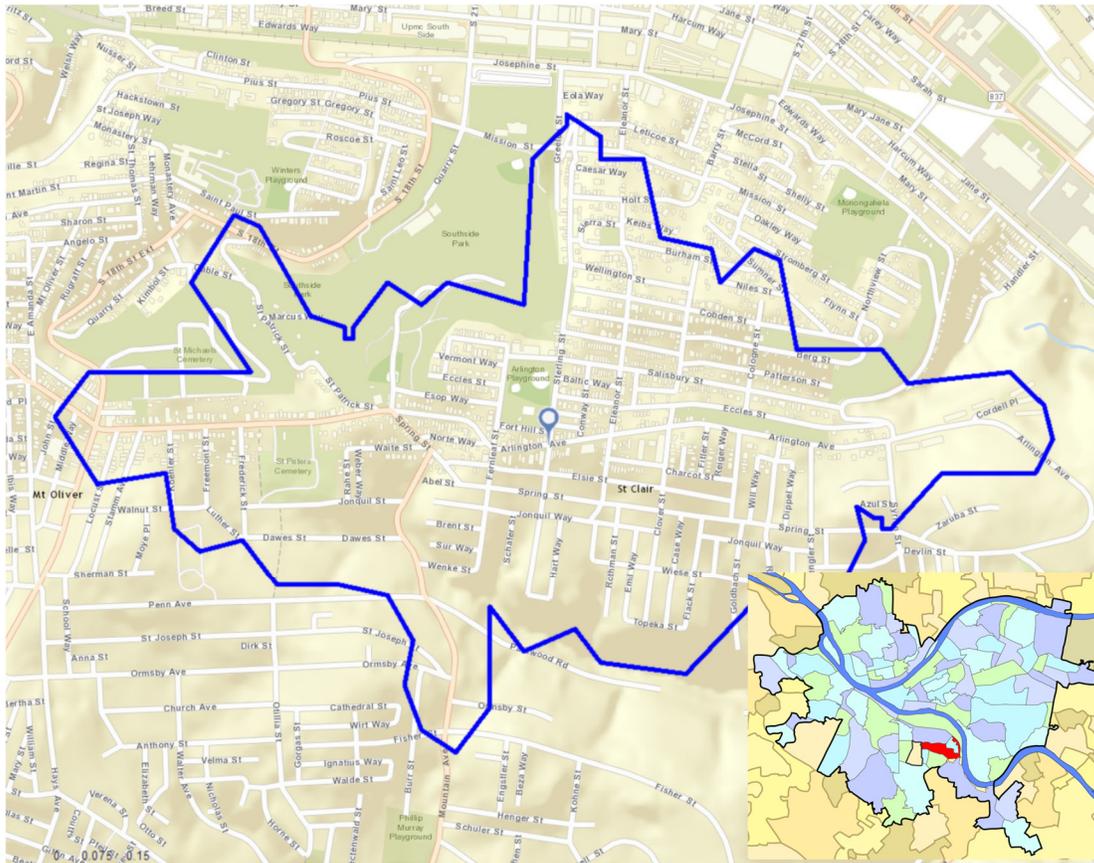


**Arlington Avenue Commercial District  
Arlington**



**2016 Business Summary  
(2 Minute Drive Time)**

Number of Businesses:  
45

Number of Employees:  
320

Employees/Residential  
Population Ratio\*:  
0.1/1

Major Industries:  
Food Services & Drinking Places,  
Motor Vehicle & Parts Dealers,  
General Merchandise Stores

For more information on the  
neighborhood, visit:



Marketplace Profile**	Retail Potential (Demand)	Retail Sales (Supply)	Retail Gap	Leakage/ Surplus Factor	Number of Business
Motor Vehicle & Parts Dealers	\$7,160,176	\$1,671,281	\$5,488,895	62.2	1
Furniture & Home Furnishing Stores	\$937,321	\$0	\$937,321	100.0	0
Electronics and Appliance Stores	\$1,673,822	\$0	\$1,673,822	100.0	0
Building Materials, Garden Equip. & Supply Stores	\$1,324,186	\$0	\$1,324,186	100.0	0
Food and Beverage Stores	\$6,613,667	\$990,377	\$5,623,290	74.0	2
Health and Personal Care Stores	\$1,474,550	\$0	\$1,474,550	100.0	0
Gasoline Stations	\$2,295,977	\$0	\$2,295,977	100.0	0
Clothing & Clothing Accessories Stores	\$1,605,650	\$390,924	\$1,214,726	60.8	2
Sporting Goods / Hobby / Music / Book Stores	\$967,360	\$0	\$967,360	100.0	0
General Merchandise Stores	\$5,381,645	\$835,661	\$4,545,984	73.1	1
Nonstore Retailers	\$1,077,253	\$0	\$1,077,253	100.0	0
Food Services & Drinking Places	\$3,266,711	\$366,355	\$2,900,356	79.8	2

\*\*Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. The Leakage/Surplus Factor measures the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. The NAICS is used to classify businesses by their primary type of economic activity.

\*This ratio indicates the number of employees working in the area versus the number of residents. A higher ratio indicates more commercial presence.

# Arlington Avenue Commercial District



Demographic Data	2010	2015	2020 (Projected)	Annual Rate of Change (2015-2020)
<b>Population</b>	3,331	3,180	3,123	-0.36%
<b>Households</b>	1,432	1,385	1,369	-0.23%
<b>Median Age</b>	34.7	35.2	36.4	0.68%
% 0-9	10.6%	9.8%	9.9%	0.20%
% 10-14	5.8%	5.6%	5.4%	-0.71%
% 15-24	17.2%	15.1%	14.4%	-0.92%
% 25-34	16.8%	19.2%	18.4%	-0.83%
% 35-44	11.2%	11.4%	12.5%	1.93%
% 45-54	15.1%	13.5%	12.1%	-2.07%
% 55-64	12.2%	13.2%	13.0%	-0.30%
% 65+	11.1%	12.5%	14.5%	3.20%
<b>Median Household Income</b>	***	\$36,351	\$43,725	4.06%
<b>Average Household Income</b>	***	\$46,175	\$52,286	2.65%
<b>Per Capita Income</b>	***	\$20,433	\$23,287	2.79%
<b>Total Housing Units</b>	1,712	1,741	1,760	0.22%
% Owner Occupied Units	48.1%	43.0%	41.8%	-0.56%
% Renter Occupied Units	35.5%	36.5%	36.0%	-0.27%
% Vacant Housing Units	16.4%	20.4%	22.2%	1.76%
<b>Median Home Value</b>	***	\$84,366	\$91,842	1.77%

Traffic Count Profile	Closest Cross-Street	Count
Arlington Ave	Clover St	4,069
Arlington Ave	Julia St	6,731
Mountain Ave	St Joseph St	3,617
Arlington Ave	Stamm Ave	4,690

Note: This profile measures the number of vehicles which travel through streets nearest to commercial corridor epicenter on a daily basis. All counts from 2012 unless otherwise noted.

2015 Households by Disposable Income	
<\$15,000	22.2%
\$15,000—\$24,999	18.4%
\$25,000—\$34,999	14.7%
\$35,000—\$49,999	16.0%
\$50,000—\$74,999	20.4%
\$75,000—\$99,999	5.5%
\$100,000—\$149,999	2.7%
\$150,000+	0.2%
<b>Median Disposable Income</b>	\$30,718

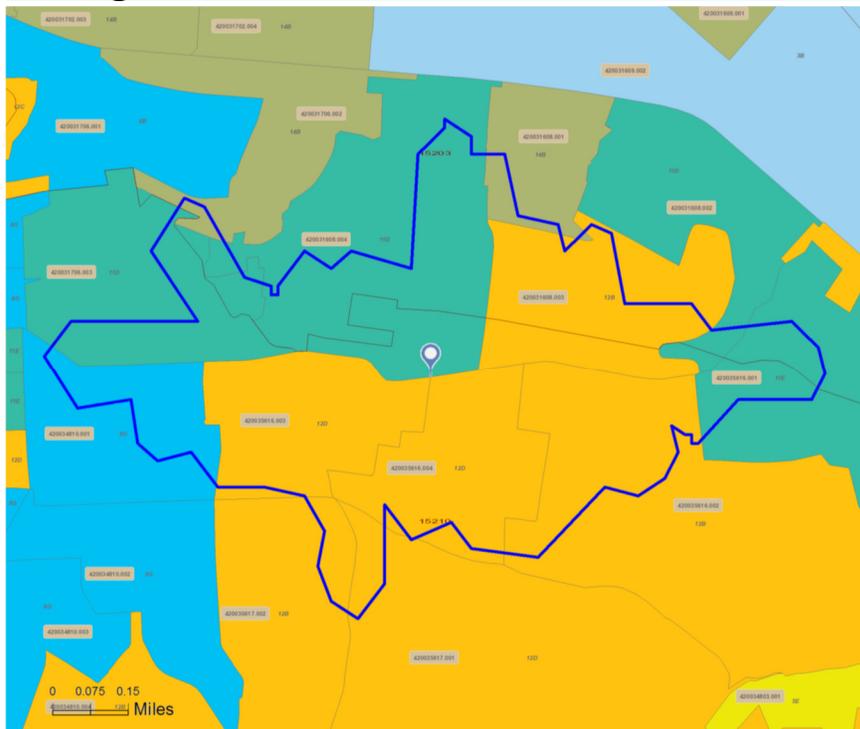
Note: Disposable income is after-tax household income.

2015 Educational Attainment (Ages 25+)	
No High School Diploma	12.9%
High School Diploma or Some College	63.1%
Associates Degree	10.3%
Bachelor's Degree	8.6%
Graduate or Professional Degree	5.2%

Spending Potential Index	
<b>Apparel and Services</b>	63
<b>Computers and Accessories</b>	61
<b>Education</b>	60
<b>Entertainment / Recreation</b>	61
<b>Food at Home</b>	65
<b>Food Away from Home</b>	62
<b>Health Care</b>	63
<b>Household Furnishing and Equipment</b>	61
<b>Investment</b>	35
<b>Retail Goods</b>	63
<b>Shelter</b>	62
<b>TV / Video / Sound Equipment</b>	67
<b>Travel</b>	56
<b>Vehicle Maintenance / Repairs</b>	62
<b>Total Expenditures</b>	60

Note: The Spending Potential Index is household-based, and represents the asset value or amount spent for a product or service relative to the national average of 100. Values higher than 100 indicate spending above the national average, and values lower than 100 indicate lower spending than the national average.

# Arlington Avenue Commercial District



## ESRI Tapestry Segmentation Area Profile

### Neighborhood Quick Facts\*

- Number of bus lines in neighborhood: 1
- Persons per sq. mile: 4,060 (City average: 5,646)
- Walk Score: 60

\* The Walk Score is a measure between 0 and 100 that measures the ease of accessing amenities and running errands by walking. For more information, see <http://www.walkscore.com/>

### TAPESTRY SEGMENT DESCRIPTIONS

#### Modest Home Incomes

Families in this urban segment may be nontraditional; however, their religious faith and family values guide their modest lifestyles. Many residents are primary caregivers to their elderly family members. Jobs are not always easy to come by, but wages and salary income are still the main sources of income for most households. Reliance on Social Security and public assistance income is necessary to support single-parent and multigenerational families. High poverty rates in this market make it difficult to make ends meet. Nonetheless, rents are relatively low (Index 73), public transportation is available, and Medicaid can assist families in need.

#### Traditional Living

Residents in this segment live primarily in low-density, settled neighborhoods in the Midwest. The households are a mix of married-couple families and singles. Many families encompass two generations who have lived and worked in the community; their children are likely to follow suit. The manufacturing, retail trade, and health care sectors are the primary sources of employment for these residents. This is a younger market—beginning householders who are juggling the responsibilities of living on their own or a new marriage, while retaining their youthful interests in style and fun.

#### Set to Impress

Set to Impress is depicted by medium to large multiunit apartments with lower than average rents. These apartments are often nestled into neighborhoods with other businesses or single-family housing. Nearly one in three residents is 20 to 34 years old, and over half of the homes are nonfamily households. Although many residents live alone, they preserve close connections with their family. Income levels are low; many work in food service while they are attending college. This group is always looking for a deal. They are very conscious of their image and seek to bolster their status with the latest fashion. Set to Impress residents are tapped into popular music and the local music scene.

Note: ESRI is an independent geographic information systems (GIS) corporation and is not affiliated with the Urban Redevelopment Authority of Pittsburgh. This analysis utilizes socioeconomic and marketing data to identify distinct segments of the population, map where they reside, and describe their socioeconomic qualities and consumer preferences. **More information on tapestry segments and segment descriptions can be found at: <http://www.esri.com/library/whitepapers/pdfs/community>**



## Business District Programs

### The Pittsburgh Biz Buzz Small Grant Program

This program is designed for community organizations that are working to spur neighborhood business district revitalization using the 48x48x48 strategy of short and medium term achievable projects, determining what you can do in 48 hours, 48 days and 48 weeks.

The program aims to bring newcomers into your neighborhood business district and create a “buzz” about your business district through media and word of mouth.

For more information about applications and eligibility, visit:

[http://www.ura.org/business\\_owners/mainstreets.php](http://www.ura.org/business_owners/mainstreets.php)

### Neighborhood Business District Program

This program strives to ensure the health of the City’s traditional neighborhood commercial districts using the National Main Street Center’s Four Point Approach which considers: economic restructuring, promotion, design and sustainability.

To learn more about this program, contact [Josette Fitzgibbons](mailto:jfitzgibbons@ura.org) at (412) 255-6686 or visit:

[http://www.ura.org/business\\_owners/mainstreets.php](http://www.ura.org/business_owners/mainstreets.php)

### Façade Improvement Programs

Restored storefronts improve the pedestrian environment, attract more customers, and encourage economic development and investment. The URA offers several different façade improvement programs designed for commercial building owners and tenants to improve their storefronts. Your location determines your building’s façade improvement program eligibility.

For more information about applications and eligibility, contact [Quianna Wasler](mailto:quianna.wasler@ura.org) at (412) 255-6550 or visit:

[http://www.ura.org/business\\_owners/facade\\_program.php](http://www.ura.org/business_owners/facade_program.php)



Arlington houses

## Contacts

Pittsburgh Hilltop Alliance:  
[www.pghhilltopalliance.com/](http://www.pghhilltopalliance.com/)

Urban Redevelopment Authority  
of Pittsburgh:  
[www.ura.org/](http://www.ura.org/)

All data from ESRI Business Analyst 2015 unless otherwise noted.

\*Data applies to neighborhood boundary and not study area. Source: PGHSNAP, Dept. of City Planning

### For More Information:

For additional market value analysis data, contact [Josette Fitzgibbons](mailto:jfitzgibbons@ura.org) at [jfitzgibbons@ura.org](mailto:jfitzgibbons@ura.org)

Department of City Planning SNAP Neighborhood Data: <http://www.pittsburghpa.gov/dcp/snap/>

Pittsburgh Neighborhood Community Indicator Systems (PNCIS) ACS 2005-2009 Neighborhood Profiles:

[http://www.ucsur.pitt.edu/neighborhood\\_reports\\_acs.php](http://www.ucsur.pitt.edu/neighborhood_reports_acs.php)