



Urban  
Redevelopment  
Authority  
of Pittsburgh

# PITTSBURGH BUSINESS GROWTH FUND

## Program Summary

- Use of Funds:**
- Gap financing for:
    - Machinery and equipment
    - Leasehold improvements, including facade renovations
    - Working Capital
- Eligible Businesses:**
- Manufacturing
  - Commercial and Industrial
  - Advanced Technology
  - Service
  - Retail
- Ineligible:**
- Bars, Adult Entertainment, Beer Distributors
  - Non-Profit organizations, Banks, Savings and Loan Associations
  - Non-independently owned gas stations, used car lots
  - Check cashing outlets, furniture and appliance rental shops
  - Refinancing
- Amount of Loan:**
- Up to 40% of total project cost - maximum loan \$150,000
  - Minimum loan amount \$10,000
- Maturity:**
- Up to 5 years for working capital, up to 7 years for equipment and up to 15 years for leasehold improvements; term not to exceed that of the private lender.
- Costs to Borrower:**
- Interest rate fixed at market rate (may be reduced in "Target" areas)
  - Minimum cash equity requirement: 10% of total project cost
  - Application fee: \$250 (non-refundable)
  - Due diligence fee: 2% of URA loan amount
  - Loan servicing fee paid at closing and annually thereafter of one-half of one percent (0.5%) of the outstanding loan balance
    - Construction inspection fee of one-half of one percent (0.5%) may be required for leasehold improvements
    - Filing fees due at closing
- General Conditions:**
- One job created and/or retained for every \$30,000 borrowed
  - 51% of jobs created must be filled by low/moderate income persons
  - Borrower is encouraged to use the PA CareerLinks
  - May be combined with other public financing programs
  - Business must be located in the City of Pittsburgh
  - Must demonstrate sufficient cash flow in order to repay the loan
  - Loan must be secured by adequate collateral and personal guarantees
  - Federal prevailing wage laws may apply to leasehold improvements
  - A project with a total cost greater than \$250,000 must develop and comply with a Minority- and Woman-owned Business Enterprise Plan
  - The project must meet applicable environmental/historic guidelines

**Center for Innovation and Entrepreneurship**  
**200 Ross Street, Pittsburgh, PA 15219**

Phone: 412-255-6669 ♦ Fax: 412-255-6542 ♦ TDD: 412-255-6644 ♦ Web site: [www.ura.org](http://www.ura.org)

(EFFECTIVE 04-10-03)

G:\EDHOME\GUIDELINE\PBGF SUMMARY 032614